



Keys to Leasing

An Introduction to Leasing Apartments

AAGW presents a Leasing Class designed for newcomers to the apartment business, or anyone who just needs a jump start!

Topics covered:

1. Professional Leasing Qualities
2. Keys to Success
3. Telephone Techniques
4. Showing the Apartment
5. Closing the Sale
6. Follow Up! Follow Up!
7. Fair Housing Tips
8. Safety Tips
9. Wrap it Up!

Tuesday, September 7th

9:00 - 4:30

American Red Cross Building 1900 E. Douglas

Lunch break on your own 12:00 - 1:00

Cost: \$39 AAGW members \$59 non members

Register online at www.aagwwichita.com or call 316-682-3508

Class will be taught by Becky Way CPM[®]

sponsored by the Apartment Association of Greater Wichita

